Foundations of Journalism - JR 102 Emerson College - Fall 2012

- Sometimes editors will assign specific stories.
  - Often editors will send you to cover an event, but it's up to you to use news judgment to find determined what part of the event warrants a story.
- Other times, it is up to the journalist to conceive story ideas.
  - The more stories you can come up with, the more valuable you will be.

- Up to the reporter to be able to spot news.
  - Notice patterns.
  - Understand when a story might become a big story.
  - Have an idea of what might/could happen.
- This is especially true for your beat.
  - Beat writers must be EXPERTS on their beats.

#### **Beats**

- Beat reporters are responsible for generating story ideas on their beat.
- This includes...
  - What events to cover
  - What might warrant a feature or in-depth reporting
  - Spotting trends/patterns
  - Knowing when news might break
    - Knowing news before it breaks

\*We will get into beats further in Week 9

### **Press Releases**

- A letter or email sent to a large number of media outlets with information about an event or possible story.
- Comes from a PR person/agency or from a press office.
- May highlight an event that will be happening or recap one that just happened.

#### Press Releases

- Never just rewrite a press release alone as a news story.
  - You need to do some reporting.
- Never copy and paste ANYTHING from a press release.
  - If you're taking some information from a press release, make sure you are rewriting it in your own words.

#### **Press Releases**

- You CANNOT break news that is sent out via press release.
- News sent out via press release is NOT exclusive.
- You should not wait for the news to come to you via press release.
  - You should be out there looking for it.

### Press Releases - Hard v. Soft

- Informally, press releases can be categorized as hard and soft news.
- Hard: Provide important information on a major story.
  - Often includes a statement from key people
- Soft: Basically a pitch from a PR person.
  (This is more what your textbook referred to.)

#### Press Releases - Hard News

- Press release is not the same as a news alert.
  - News alert is usually a brief notice sent to media outlets that alerts them to an unscheduled news conference.
  - News alerts are only sent for big stories.
    - Example: Bin Laden's death

#### Press Releases - Hard News

- News releases may recap news conferences.
  - Sometimes referred to as press releases.
  - These generally recap something newsworthy that occurred.
    - Presidential statements, postgame, etc.
      - Sometimes, teams, individuals, companies, etc.
        just release a statement via news release.
      - If using quotes from a release, make sure that is clearly sourced.

#### Press Releases - Hard News

- If something warrants a hard news press release, it is probably an event that you should have been there to cover.
  - You still want to check the release afterward/when writing your story.
    - Useful for confirming facts.
    - Making sure you didn't miss anything.

- A note from a media or communications person alerting media to what they think is a story.
  - Sent out in mass
- Scan every release you get.
  - Often it is not a story.
  - Goes in the trash.

- You do not need to respond to every PR pitch you get.
- Remember that a press release is written to paint whatever the subject of the pitch is in a favorable light.
  - News judgment.

- Does not tell the whole story.
- Remember that a press release is written to paint whatever the subject of the pitch is in a favorable light.
  - News judgment.

- Potential starting point for stories.
- All releases will have a contact person's information listed.
  - Contact that person if you're interested.
  - Just because you contact someone, doesn't mean you have to do the story.
    - You're just getting more information to see IF there is a story.

### PR People

- Good PR people are persistent.
  - That still doesn't meant that you run their stories.
- Develop good relationships with PR people and relevant communications people.
  - They can prove to be valuable sources.

### Sources

- Story specific: Sources are people that you get information from.
  - In a story, sources are the people you cite and the places you got information.
    - Attribution
- Big picture: Sources
  - People with knowledge or ties to a given subject
  - Essential part of beat coverage

### Tips

- When someone alerts you to a potential story, it's called a "tip"
  - As in "tipped off"
- Tips can come from anywhere.
  - Often they come from your sources
    - Including PR/communications people
  - Sometimes they come from strangers
  - Can be anonymous
    - Tread especially lightly when investigating anonymous tips.

### Tips

- Tipsters can be persistent
- Many tips are worth at least making a phone call or doing a piece or two of reporting.
- "Sometimes tips check out, sometimes they don't."
  - Tips can lead to huge stories.
  - Tips can lead absolutely nowhere.
- Like press releases, tips are a STARTING point.

### Tips

- Be mindful that tipsters may have a stake in story
  - Don't hesitate to question why?
- Never pay for a tip.
  - Goes back to Ethics

### Records

- Can generate story ideas.
- Not as commonly used
  - Takes time
  - Takes an understanding of what records contain
    - Then takes understanding of what's newsworthy
  - Internet does make it easier
    - Computer assisted reporting (CAR)
- Big news can come out of records reporting.

### Records

- Investigative and/or enterprise reporting often uses and/or starts with records.
- Records could include
  - Police and court reports/records
  - Business filings
  - Tax records (not individuals)
  - Criminal records
  - Budgets for public institutions and corporations
  - Expense records
  - Campaign contributions
  - Non-profit donations
  - Data

### Records

- Public institutions and corporations have certain records they have to release.
  - Personnel records are protected
  - Medical records are protected.
- You may need to submit a FOIA request. (Week 8)
- Criminal records and court records are always public unless sealed.
  - Juvenile records are not public
- Private individuals do not have to release records.

### Localizing

- Taking a larger issue and making it a local story.
  - How does it impact your community?
  - Is this issue going on within your community?
  - How are your readers reacting to this issue?
- Can work with a national, international or state issue.
  - In sports, how issues trickle down from pro or college level.
- Can help put news in perspective for your audience.
- Way to humanize stories.

### Regionalizing

- Taking an issue you see in one community and looking to see if it applies in other communities.
   Making it a bigger picture story.
- A kind of trend story.

### Localizing v. Regionalizing

- Localizing: Taking a big story and bringing it to a more local level.
  - Big issue ---> Local
  - How it affects your community specifically
- Regionalizing: Finding a very (hyper)local story and seeing if it is part of a larger trend/issue.
  - Local ---> Bigger issue/trend
  - How it affects multiple communities
- Essentially opposites.

### Follow-Up

- News doesn't just occur, then it's over.
- You should always be looking back at stories to see if they warrant follow up.
  - Usually larger stories.
  - Why?
  - What's happened since?
  - Changes?
  - Anniversaries or significant milestones
- Can vary from features to investigative reporting.

### Follow-Up

- Hard news breaking, second-day should answer the big questions.
- Follow-ups can look at everything else.
- Follow up is not limited to major stories.
  - Votes/approvals/projects what happens next?
  - Where are they now?
  - Etc.

### **Events**

- Know what is on the calendar.
  - What events should you attend?
  - What events should you have on your radar?
- Being out covering events can often yield numerous story ideas.
  - Focus on what you're there to cover, but look for other possible stories
- Few substitutes for on-site reporting as far as both reporting and generating ideas.

### **Unannounced Stories**

"Luck is what happens when preparation meets opportunities."

- Seneca, First-century Roman philosopher

"The harder I practice, the luckier I get."

- Jack Nicklaus

### **Unannounced Stories**

- Good stories do not just come about because a reporter gets "lucky."
- Good reporters are always on the look out for potential stories.
- Good reporters are always trying to think of their next story or more stories.

### Stay Alert

- Keep your eyes and ears open.
  - OBSERVE
  - LISTEN
- Look for things out of the ordinary. (Both literal and figurative.)
- Look for trends. (Both literal and figurative.)

## Stay Alert

- Recognize that anything could be a story.
- Stories can be found anywhere.
- Listen for things that pique your interest.

### **Brainstorm**

- Formally or informally
- Think of every possible story/element you could cover.
- Think of every question you could flesh out.
- Think of every angle you could take.
- What hasn't been covered? Why?

# Change of Scenery

- · Wander.
  - Physically
- Do things differently to try to get a new perspective.
- Break in routine.
- Change position.
  - Physically

### Reading

- Good journalists should read A LOT.
  - Literature
  - Magazines
  - Other outlets
- Exposes you to good writing, which can help strengthen your writing.
- Gives you sources you can reference.

# Reading

- Always read you competitors.
  - Know what they are writing.
  - Make sure you're not missing things they're covering.
- Can be the source of ideas.
  - Look for little things that jump out at you.
  - Anecdotes that could be fleshed out
  - Interesting characters

### Reading

- Diversify what you're reading.
  - Blogs, magazines, books, news outlets.
  - Also read up on different topics.
    - Make you more well-rounded
    - Can inspire and/or find interesting ideas

# Questioning

- Being a journalist gives you license to ask questions.
- Question everything.
- What would you like to know?
  - Ask it.
    - Sometimes it's a boring answer. Sometimes it's a story.

#### Sources

- Always be working your sources.
- Don't just call sources when you need them for a specific story.
  - Be in touch regularly.
    - Will keep you on their radar.
- Call and see if they have anything for you.
  - Have they heard anything?
- Talk to everyone, all the time.
  - People in different jobs, people at different places.
  - Not necessarily easy for introverted people.
    - Need to overcome that as a journalist.

#### Interviews

- Interviews can be a great source of story ideas.
- Someone might say something that isn't a fit for the story you're interview them for, but could lead to another story.
  - Could also come up in discussion after the interview is over.

#### Interviews

- If an interview for Story A sparks an idea for Story B idea...
  - You often can use the A quotes if Story B is similar in subject.
    - When possible, try to make clear when that quote was said and/or context
    - Depending on story/circumstance, you may want to touch base with the interview subject
      - Probably for follow-up/more information for Story B
  - If Story B is a very different topic from Story A, you should ask your interview subject before quoting from Interview A
    - Avoids any issue of you having misrepresented what you were working on.

### Notes/Briefs

- News releases or other recaps often have notes
  - Sports events/Teams always have notes
- Notes may contain facts, background, small pieces of information
  - Can be a great resource to mine for story ideas
- News outlets often run notebooks and/or briefs
  - Look for items that might warrant elaboration

### Web

- See what people are talking about on the Web.
  - Read blogs
  - Visit forums
  - Read
  - Check sites
  - Browse
  - What's trending?
    - Google Search
    - Yahoo Search
      - Yahoo Buzz

#### Social Media

- Follow people relevant to your beat.
  - Sources
  - People you cover
  - Your competitors
  - Other media
- Engage with your audience.
  - Solicit ideas

# Periphery

- Look for stories that are related, but are being overlooked.
- What might develop into a larger story?
- Who is someone that might have a compelling story or play an interesting role?
- Everyone is focusing straight ahead. What's going on off to the sides?

### When Inspiration Strikes

- Always have something handy to jot down an idea when it comes to you.
  - Notebook
  - iPhone
- You might not remember it in the morning.
- Jot down things that might be worth a story. Go back to those lists occasionally.